



# Deliver more by partnering with Folio Partners

A trusted referral scheme to help you support your clients, expand your offer and getting paid for it

If a client needs support beyond your usual scope, you can refer the project to us. We'll handle the specialist work independently and to the highest standard, while fully respecting your existing relationship with the client.

## Why Folio Partners?

We're here to support, not replace. If your client needs help with something outside your usual remit, such as:

- R&D tax relief
- Business structuring and group setup
- Business valuation and investment readiness
- EMI Share schemes and strategic planning

We'll step in for the project and step back when it's done. Our role is focused, time-bound, and fully aligned with you.

If you've ever turned down a request or wanted to offer more without stretching your resources, this could be a perfect fit.

## How it works?

You refer a client for the specific project

- We scope and deliver the project directly with your client
- You receive 15% of the project value as a referral fee
- We'll sign a non-compete agreement confirming we won't offer or take on any of the services you already provide to them

You remain their accountant

- You keep the client relationship
- We'll keep you updated throughout the project
- Once complete, the client continues working with you as usual

## Let's talk

Visit our website at [folio.partners](https://folio.partners) and drop us a message, or reach out directly at [hello@folio.partners](mailto:hello@folio.partners)